



Ocean Rate Bulletin

Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1999.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1999. Source: PIERS, December 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for March 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: December 1999

Month\Year: 311.9 \ 3,401.7

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	29%	16%	13 Days	\$2,460 ¹	\$160 ¹								\$2,620
NYK Line	15%	3%	11 Days	\$2,100 ¹	\$160 ¹								\$2,260
Maersk-SeaLand	11%	35%	14 Days	\$2,460 ¹	\$160 ¹								\$2,620
APL	5%	8%	13 Days	\$3,195 ¹	\$160 ¹								\$3,355
Evergreen	5%	1%	16 Days	\$2,150 ¹	\$160 ¹								\$2,310
P&O Nedlloyd	4%	3%	14 Days ⁴										
Mitsui OSK	2%	10%	13 Days ⁵	\$3,195 ¹	\$160 ¹								\$3,355
Hanjin	1%	7%	15 Days	\$3,195 ¹	\$160 ¹								\$3,355
OOCL	0%	7%	15 Days	\$3,195 ¹	\$160 ¹								\$3,355

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

⁵ Transit time is based on departure from Los Angeles, CA.

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: December 1999

Month\Year: 46.8 \ 49.8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	53%	56%	24 Days	\$2,400 ¹	\$160 ¹								\$2,560
APL	30%	28%	23 Days	\$4,100 ¹	\$160 ¹								\$4,260
P&O Nedlloyd	8%	8%	23 Days										
Hanjin	4%	4%	24 Days	\$4,100 ¹	\$160 ¹								\$4,260
Hyundai	4%	4%	23 Days	\$2,800 ¹	\$160 ¹								\$2,960

¹ Rate is per container

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapes

Monthly Market Share For: December 1999

Month\Year: 97.0 \ 1,105.1

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	36%	21%	12 Days	\$3,500 ¹	\$160 ¹		5%						\$3,835
Hanjin	32%	20%	12 Days	\$3,486 ¹	\$160 ¹		5%						\$3,820
Maersk-SeaLand	18%	16%	13 Days	\$2,460 ¹	\$160 ¹		5%						\$2,743
Hyundai	5%	2%	13 Days	\$2,460 ¹	\$160 ¹		5%						\$2,743
OOCL	4%	18%	13 Days	\$3,500 ¹	\$160 ¹		5%						\$3,835
Mitsui OSK	3%	7%	12 Days	\$3,200 ¹	\$160 ¹		5%						\$3,520
NYK Line	2%	8%	9 Days	\$2,150 ¹	\$160 ¹		5%						\$2,418

¹ Rate is per container

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: December 1999

Month\Year: 80.0 \ 702.7

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	53%	21%	16 Days	\$3,750 ¹	\$160 ¹								\$3,910
APL	38%	28%	15 Days	\$3,750 ¹	\$160 ¹								\$3,910
Maersk-SeaLand	10%	26%	18 Days	\$2,700 ¹	\$160 ¹								\$2,860
P&O Nedlloyd	0%	13%	20 Days										
Mitsui OSK	0%	7%	15 Days	\$3,450 ¹	\$160 ¹								\$3,610
Hyundai	0%	3%	17 Days	\$2,700 ¹	\$160 ¹								\$2,860

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: December 1999

Month\Year: 15.0 \ 379.9

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	13%	4%	19 Days	\$4,100 ¹	\$160 ¹								\$4,260
Maersk-SeaLand	13%	4%	20 Days	\$2,700 ¹	\$160 ¹								\$2,860
OOCL	0%	15%	20 Days	\$4,100 ¹	\$160 ¹								\$4,260
Hanjin	0%	13%	19 Days	\$4,100 ¹	\$160 ¹								\$4,260
P&O Nedlloyd	0%	9%	20 Days ⁴										
Mitsui OSK	0%	5%	19 Days	\$3,800 ¹	\$160 ¹								\$3,960
Hyundai	0%	4%	19 Days	\$2,700 ¹	\$160 ¹								\$2,860

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: December 1999

Month\Year: 13.0 \ 355.2

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	62%	26%	15 Days										
APL	15%	8%	17 Days	\$3,750 ¹	\$160 ¹								\$3,910
Maersk-SeaLand	8%	16%	19 Days	\$2,500 ¹	\$160 ¹		9%						\$2,885
Mitsui OSK	8%	10%		\$3,450 ¹	\$160 ¹		9%						\$3,921
Hanjin	8%	7%	18 Days	\$3,725 ¹	\$160 ¹		9%						\$4,220
Hyundai	0%	17%	17 Days	\$2,500	\$160		9%						\$2,885
OOCL	0%	8%		\$3,750 ¹	\$160 ¹		9%						\$4,248

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: December 1999

Month\Year: 11.0 \ 204.5

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	36%	28%	11 Days										
Mitsui OSK	36%	19%	11 Days	\$2,922 ¹	\$160 ¹		50%						\$4,547
APL	18%	3%	10 Days	\$3,225 ¹	\$160 ¹		50%						\$4,998
Maersk-SeaLand	0%	14%	10 Days	\$2,400 ¹	\$160 ¹		50%						\$3,910
Evergreen	0%	12%	10 Days	\$2,850 ¹	\$160 ¹								\$3,010
COSCO	0%	11%	13 Days	\$1.71	\$8		50%	\$34				1540 pkgs.	\$4,643
Hanjin	0%	3%	9 Days	\$3,125 ¹	\$160 ¹		50%						\$4,848
Hapag-Lloyd	0%	3%		\$2.95	\$34		50%						\$6,416
OOCL	0%	3%	11 Days	\$3,225 ¹	\$160 ¹		50%						\$4,998

¹ Rate is per container